

Victoria;

I wanted to let you know my thoughts as you helped me obtain my life insurance.

My term policy was running out. You contacted me well in advance of the expiration to get it replaced. Because of that we were able to get things done in time. Your knowledge of the industry kept me from being double insured and double paying hundreds of dollars at the switch from the old policy to the new one.

What I liked best about working with you is you really took care of me and took the time make sure we got it right. I have health issues and am 10 years older than when I first bought from you, but still you found me a very good price on new insurance

Overall it was a pleasant experience which is saying alot for buying life insurance! I'm in sales so I *really* appreciate your good customer service. I would definitely recommend you to anyone who needs life insurance and wants an honest agent who knows her stuff!

A handwritten signature in black ink, appearing to read 'Karl Reiter', with a stylized, cursive script.

Karl Reiter

6-14-17