Client Testimonial

June 23, 2003

Dear Victoria:

I want to take a minute out of my busy day to thank you so very much for all your help with my insurance needs. You are the **ONLY** insurance agent I have ever met who explained the different types of insurance to me clearly and in plain language that I could understand. I also feel that you put **MY NEEDS** first and sold me the product best suited to my requirements rather than a product that would, and could have made you a far larger commission. Your low key, no pressure personality when it comes to selling are something I admire and desire in a sales person. I also want to thank you for your extreme patience in dealing with me. I think you knew I was sincere in my desire to purchase and replace my existing policies, but I really took my time in finalizing my decision; and you never pressured me in any way to hurry the process. You answered all my questions and, I think, went above and beyond to make sure I understood what I was purchasing. You also did your best to help me buy it at the least expensive premium possible.

Again, Victoria THANK YOU for all that you did. Most of all, thank you for becoming a new **FRIEND!** I know we will keep in touch with each other even if we have no insurance issues to discuss.

Cordially,

Ellen Rowland

Allen Lowland

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